

Target :
**Operational
Management,
General Management.
New business dvpt.**



**Jean-Philippe
SCHWEITZER
R&D and
Business Development
Manager.**

Master of Science
Engineer
Ecole Centrale Paris,
+
Master of Science in
Energy & Transfer

DOB: 5th April 1977
Nationality: French
Married

Driving licenses:
Car/motorcycle

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References: on request

International & change Manager, 7 years intl experience
Leadership, adaptive management style, operational and change management, action oriented, result focused, strong autonomy, adaptability & communication skills, wide technical background

- **2011-now OLED Business Development Manager, Asia. Saint-Gobain Glass**
- Define commercial and operation strategy, investments – industrial partnerships, organize and federate Asia teams, secure customers, etc.
- **2009-now Asia R&D Manager, Saint-Gobain Glass.**
- Lead and drive **R&D programs in Asia. 2 R&D centers (China & Korea).** Energy, Photovoltaic, Lighting (OLED), Active Glazing, Optics...
- **Change management.** Re-allocation of resources, international programs, transversal platform, new strategic programs start-up.
Budget: >3.5 M€/yr (+36% 2011vs2010). Headcounts>50, International teams.
- **2006-2009 Saint-Gobain Research Shanghai, Department and R&D Manager. 2,5 years**
- **R&D Manager** of the Flat Glass R&D programs in China: budget, capex investments, HR policy. Scientific collaborations manager.
Budget: >1.8M€/yr. Headcounts: 26ppl. Growth: >20% per year.
- **Department Manager:** Start the new Saint-Gobain AOI activity: hire, train and federate the team, develop local partnerships, define and lead the R&D projects. Technology/products development and industrialization.
>15 patents, PCT extension, multiple new product industrializations.
- **2003-2006 Saint-Gobain Recherche & SG Glass France: Project & group leader. 3 years**
Advanced glazing: Innovation, exploratory research, new products dvpt (automotive & energy industries). **2 patents. Savings: 2.5M€/yr**
Automotive glazing: new industrial process + process optimization, production line support, technology transfer. **Turn-over >15m€/yr.**
- **2001-03 French Embassy in the USA, Deputy Scientific Attaché, 2 years**
Office of Science and Technology, **San Francisco.**
In charge of France-USA scientific cooperation for CEA-LETI

Specific projects

- **2001** Research experience at the **Cambridge Univ. Engineering Department.**
Subject: MHD 2D flow model with a turbulent Hartmann layer: physical and numerical model, simulation, analyses, physical properties and error calculation. **Publication PHYSICS OF FLUIDS 23, 055108 (2011)**
6 months
- **2000** **ProjetMALI, secretary general. (asso. loi 1901).**
9 months Humanitary project: development of Internet facilities in **Mopti, Mali.** Fund raisings, partnership building, on-site installation & users training.
- **1996/97/98** Work Experience in **IBM France** and Research experience in the **Optics of Solids Laboratory, UPMC (Paris 6).**
3*2 months
Subject: Optical Behavior of Butterfly Wings: Biomimetism, optics, spectroscopy, modeling. **Work referenced in SpringerVerlag9782287005077 S.Berthier.**

Education

- 1999-01 - Engineering Degree from **ÉCOLE CENTRALE PARIS,**
- **Master's Degree (DEA) « Physics of Energy Transfer»:**
Energy, fluid mechanics, thermal transfer, polyphasic media, lasers.
- 1995-99 **Graduation in Physics (1999, 1st) and Bachelor's Degree in Theoretical Physics (1998)** at UPMC (Univ. Paris6): Quantum physics, thermodynamics, nuclear physics, solid state physics.

Languages, Professional trainings, Computer skills:

- **French, English:** Fluent. **Italian, Spanish, Mandarin:** Intermediate **German:** School level.
- **Professional trainings:** Organization and project management / Patents and IP strategy / Communication / Lean Product Development / Change Management / Intercultural Management / SMAT (safety management) / Operational Manager.

Interests

- Sports: **Scuba diving** (Advanced diver+ nitrox) **Tennis** (team competition), skiing.
Hobbies: **Motorcycle, photography** (exhibitions & publications), music (guitar), traveling and meeting cultures, cultural events (exhibitions, concerts, etc).